

THE “USER-CENTERED” STORY ARC

Use this arc to advocate for or present your **solution**.

USER:
Who are they?
What do they want?

Our user is...

NEED:
What is missing from their life?

Our user needs...

SOLUTION:
What is the focus of your solution?

We will provide...

IMPACT:
What is the outcome and/
or impact of your solution, first on
the user, then more broadly?

Which will have this
impact...

